21 Great Brand Positioning Strategies

1. Provide legendary customer service that make customers want to repeat the experience

2. Make products or services that break a well-established myth

3. Make craftsmanship your strategy

4. Focus on human-to-human interaction and offer personal experience

5. Be unique and different

6. Provide simplicity and super easy to use products
7. Create a valuable blog that empowers your audience

8. Offer products and solutions that help people see their self-worth

9. Offer remarkable speed. Do something faster than the competition

10. Provide reliable products and services

11. Bet on creativity and have a creativity-oriented company culture

12. Go green and run an environmentally friendly business
13. Offer unmatchable guarantee

14. Use your audience’s emotions as a basis for your branding

15. Look at honesty in terms of brand differentiation advantage

16. Create and offer innovations

17. Attract and retain talents (top talent branding)

18. Create a compelling brand storytelling
19. Offer irresistible promotions

20. Be the first and offer products that people have never heard before

21. Empower customers to do their best